

The 2011 Pauli Awards

The Golden Triangle Angelnet (GTAN) succeeds only as a result of the dedicated volunteer efforts of its investor members, symbiotic relationships with Research and Innovation Centres such as Communitech, and promising investment opportunities with the many start-up companies in the area. In 2011, GTAN created the **Pauli Awards** to recognize excellence in angel investing. This year, three such awards were given: Angel of the Year, Company of the Year, and Community Builder of the Year.

The essence of excellence in angel investing is captured in the Pauli, a blown glass sculpture created by Paull Rodrigue, a master glass artist from Dundas, Ontario. Its name is derived not only from the name of its creator, but also from St. Paul, the patron Saint of investing. The body of the angel stretches ever skyward, symbolizing the reach of our investee companies and their accelerating growth. The graceful body is thin, suggesting that growth can be achieved while still remaining lean. The colourful swirls within the body evoke the orderly yet sometimes unexpected commingling of founders, investors and mentors. Gold is added inside the body, representing not only the infusion of capital but also the wealth of experience and skills available to GTAN's investee companies.

Congratulations to Our 2011 Angel of the Year: FRANK ERSCHEN

Frank is the most active investor in GTAN during our seminal years. This is reflected not only in the number of companies he has supported, but also in the depth of his commitment to those companies. For example, he serves as Chief Strategy Officer as well as Board Chair for Powernoodle Inc. Always ready to help, Frank has introduced many new investors to GTAN and has shepherded investors and investees alike through due diligence efforts. He serves as the role model for all investors in GTAN.

Congratulations to Our 2011 Company of the Year: MIOVISION

Miovision is the paradigm of an ideal company for investors. Its founders, lead by CEO Kurtis McBride, exhibit maturity in business planning, market strategy, and investor relations that belie their youth. Using computer video processing to analyze and control vehicular traffic, the company adopts a two-pronged business strategy: reliable revenues from one product family to support its operations and investment in new revolutionary products to build future growth. Miovision's reporting structure and relationship with investors serves as a model for not only start-up companies, but also public companies.

Congratulations to Our 2011 Community Builder of the Year: RANDALL HOWARD

Randall's tireless efforts in the investment community is the primary reason for the high-quality of the investment opportunities presented to GTAN. The driving force behind GTAN's selection process, Randall works with Communitech, the MaRS Discovery District, and angel groups throughout Ontario to find, coach, and present start-up companies at GTAN's monthly meetings. Based upon his decades of experience as an entrepreneur, CEO of a company that he guided through an IPO, and founder of a venture fund, Randall always sees the larger picture of the investment community in Canada. His ability to draw together small and large partners alike, contribute directly to the strong deal flow in Ontario.

The GTAN is a non-profit association of over 70 accredited angel investors centred in the Waterloo area. Its members meet monthly to hear investment pitches from 3 new companies, primarily start-ups, that seek capital investment. In its first two years, GTAN has seen 60 companies and its members have invested in over 15 companies. Accredited investors who are interested in coming to a GTAN meeting may contact GTAN President, [Rob Douglas](#), for more information.